BUSINESS
BENCHMARK

## Hourly Rate Identity Crisis

To see whether you've hit this crisis, answer the questions below:

1. How much do you charge out for your time an hour?
$\qquad$
2. How many hours on average do you work a week?
$\qquad$
3. How much did you pay yourself last month?
$\qquad$
4. Is there a disconnect?
