



June 4, 2016

My top 3 tips for success in June



Last week I promised a few simple strategies to ensure that you meet your end of year commitments and you are on the front foot for what will be your best year yet - 2016/17.

How do you remove the panic button and take back control?

Invest 30 minutes with each of your key advisers before 18 June. Confirm what your position will be come 30 June therefore alleviating any surprises or 'd'oh' moments. Ask for advice from your accountant, business strategist, legal team, financial planner etc. What do they suggest you need to do before the end of this financial year? (If you haven't done so already - normally this will have been actioned prior to the 1st of June).

Finish what you have started. Get everything manufactured and shipped, invoiced and debts collected before the end of the month. Resolve any outstanding problems, send all outstanding quotations and invoices and do what needs to be done to 'spring clean' your business ready for the New Year.

Get really excited about ramping up for 1 July 2016. Taking time out to confirm the plan NOW is very important – it stops you falling in a heap at stumps on the 30th of June – to surface again a few days into July wondering 'now what do we do'. Make a start now! (Once again, if you haven't already done so).

Yes, I know for some of you June is just far too hectic to even contemplate a strategy session, but ... consider what an hour of planning now could do for you and your team. Could it be the fuel to drive all of you through the next few weeks? Could it be the 'light at the end of the tunnel' ... the 'blinding flash of the obvious' that says if we plan now then come next June we won't be needing to work this hard in order to achieve an even greater result.

Remember, while the last month of the financial year is still upon us the smart business owner will plan and action changes that will offer their small business strengthened returns from day one. The smart business owner will also never end another financial year in such frenzy again because they will have strategised this increase in activity and have put plans in place to ensure that June is just like every other month in the year.

After all the time to seize new opportunities for your business is now, whilst everyone else is still scrambling around wondering where the year has gone!

Do you have the stamina to push through?

Next year, will be the next Personal Best Financial Year ever for those who have **Belief** to be **Benchmark** and **Brave** is their middle name!

Power to you!

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